Interested Parties

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| Interested Parties | | | |
| Party | Needs | Opportunities | Risks |
| Owners | Management of Vessels | Award of new business. | Poor Quality Vessels  Loss of Reputation |
| Employees | Fair Employment | Promotion / Training | Distrust in Company |
| Flag State | Compliance with Rules & Regulations | Co-operation in Campaigns / Disputes / Contingencies. | Poor relationship / Lack of support |
| Port State | Compliance with Rules & Regulations | Good Port State Control Record / Awards | Detention of vessel / Poor PSC record. |
| Class Societies | Compliance with Rules & Regulations | Co-operation and assistance with Technical issues | Lack of support / Vessel unclassed. |
| Suppliers | Prompt payment for services rendered. | Increased discounts / profit to Company. | Poor relationships / Legal action. |
| Port Authorities | Compliance with Rules & Regulations | Good relationships ensuring port stay trouble free. | Poor relationship increasing stress of port stay. |
| Oil Majors | Compliance with Rules & Regulations | Increased business for Clients | Decreased business owing to poor vetting results. |

The VMS details the processes which assures interested parties that the Company can achieve it’s intended results and how we enhance desirable effects, mitigate undesirable effects and achieve improvement.